

# Create a positive impact thanks to data management technology

DXC brings its broad understanding and experience in Energy & Utilities industry & market complemented with an in-depth expertise in Digital, Technology, and Data into a partnership with Opinum who brings a solution matching the requirements of the businesses within the Energy & Utilities industry.

## THE CHALLENGE

Europe's 2030 climate change ambition combined and complicated by Europe's energy crises requires an accelerated shift to greener businesses and economies. According to DXC's experience in business engagements with customers and partners, almost all enterprises facilitate the creation of an energy efficiency culture within the organization. Also, an energy efficiency culture driven through an active energy management and optimization solution has become a strategic action.

## THE SOLUTION

Together with Opinum, DXC has created a joint Energy Management and Optimization solution (EMOS), resulting in: i. Reduction of the environmental cost of a business operation, ii. Increase of financial savings through energy efficiency, iii. Prevention of non-compliance with regulatory requirements on energy use, iv. Mitigation of the climate effects of GHG emissions, and v. Reducing the risk of energy bill volatility.

## IMPACT

Multiple EMOS vendors exist in the market. All of them promise improvements in energy efficiency, confirm the scalability and extensibility of their solutions bespoke to business needs and assure the openness of the solution across the company's enterprise architecture. Strategizing and selecting the right EMOS, and deploying them with the right data and on the right cloud infrastructure is challenging.

## OPINUM

Opinum's platform is exposing as one API all the features to collect, store, process, and securely share data by unlocking siloed data, leveraging AI and ML, and offering publication features.

Opinum is mainly targeting customers in the energy and water sector. Their focus is on applications in business areas such as data maintenance, data portals, and smart operations.



### HEADQUARTERS

Belgium, Mont-Saint-Guibert

### FOUNDED

2014

### NO. OF EMPLOYEES

11 – 50

### WEBSITE

[opinum.com](http://opinum.com)

## ACKNOWLEDGEMENTS

We would like to express our sincere thanks to Khaled Popal (DXC), Egidio Gioele Varvarito (DXC), Jy Lai (DXC), Loic Bar (Opinum), and Alison Colon (Opinum).

## CONTACT FOR THIS PROJECT

Roberto Sampietro  
Ventures Associate  
STARTUP AUTOBAHN powered by  
Plug and Play  
[r.sampietro@pnptc.com](mailto:r.sampietro@pnptc.com)

## ABOUT STARTUP AUTOBAHN

STARTUP AUTOBAHN powered by Plug and Play is an open innovation platform that provides an interface between innovative tech companies and industry-leading corporations. The basis of the program is the partnership that develops between startups and the corporate business units. The two entities hold an equal footing from the get-go: together they evaluate the potential for a joint venture, move forward to pilot the technology, and work to achieve the ultimate goal – a successful production-ready implementation. Designed with the intention to exceed startup acceleration, STARTUP AUTOBAHN powered by Plug and Play moderates a community for collaboration with a focus on implementable results. Over the years, the platform has successfully cultivated over 400 projects with more than 300 startups since its founding in 2016.